

## Training topics

Topic	Area
Working Capital Management	Finance
Ratio Analysis & Comparative Statement	Finance
Production Planning Module in SAP	Common
Material Management Module in SAP	Common
Financial Analysis	Finance
Satisfaction level of Intermediaries	HR
Employees Satisfaction	HR
Consumer Behavior	Marketing
Comparative Analysis with xyz Bank	Finance
Bank credit and NPA management with Ratio Analysis	Finance
Long Term Finance	Finance
Inventory Management	Finance
Time Study & Method Study	Common
Production Planning & Control and Material Movement	Common
Recruitment & Selection	HR
Export Procedure & computerization of export procedure	Common
Sales promotion & distribution network in Ahemdabad areas	Marketing
MICS	Common
HR Mechanism	HR
Ratio analysis & working capital management	Finance
Market Survey and Promotion of electronic clearing service option	Marketing
Foreign Exchange Risk Management	Finance
Export Process	Common
Workers & Employees Satisfaction	Finance
Financial Instruments	Finance
Measuring Customer Satisfaction and their perception	Marketing
Customer Satisfaction & usage of Bio-Fertilizer	Common
Logistic Management	Common
IT purchase & Inventory Management	Common
b Description	Common
Consumer Buying Behavior	Marketing
ABC Analysis	Finance
Recruitment of Financial Consultant	HR
Cycle Time Management of Out Bound Logistics	Common
Market Potential of Dope dyed Yarn	Marketing
Customer Satisfaction & Job Satisfaction	HR
Performance Appraisal	HR
Customer Relation & its Impact	Marketing
Awareness regarding stock market & Analysis of IPO of Acridly Industry	Finance
Preference of Financial Advisor towards Investment in Mutual Funds	Finance
Time & Motion Study	Common
Plastic Money	Finance
Working Capital & Increase Productivity	Finance

## Training topics

Job Satisfaction at Managerial Level	HR
Training And Need Assessment	HR
Competency Mapping	HR
Industrial Relation	HR
Attitude of Retailers towards different Brands	Marketing
Market Segmentation	Marketing
Feasibility Power Plant Project	Common
Costing System	Finance
Retention Strategies	HR
Learning Organization	HR
Cash & Receivable Management	Finance
Effectiveness of External Training	HR
Try to find details for launching of new product	Marketing
Attrition Rate	HR
NPA Management	Common
Consumer Satisfaction of xyz organization	Marketing
Market positioning & potential in private Car Insurance	Marketing
Export Documentation & Implementation	Marketing
Analysis of payment to service contractors	Finance
To reduce high number of damaged bags in warehouse using Six Sigma approach	Common
Consumer Behavior for New Product	Marketing
New Product Launching	Marketing
Working Capital Management and Cash & Fund flow statement	Finance
Ratio Analysis & Financial Statement Analysis	Finance
Compensation & Benefits Survey	HR
Job Description	HR
Evaluating Curativeness of Conventional Markets of xyz organization	Marketing
Line Balancing & Lay outing	Common
Mutual fund vs Ulip fund	Common
Awareness & Potential Growth of Derivatives with special reference to equity	Finance
Customer Awareness for their PMS Investment	Finance
Brand Awareness	Marketing
Ratio Analysis & Working Capital	Finance
Market size & total consumption of xyz organization	Marketing
Financial Analysis of xyz organization	Finance
Find out total Market size of xyz organization in the city	Marketing
Skill Matrix	HR
Investment Behavior	Finance
Attrition Analysis	HR
Non Performing Assets	Finance
Export Procedure & Effluent Treatment Plant	Common
Absenteeism	HR